

DSV, 690 - INTERIM FINANCIAL REPORT FIRST QUARTER 2018

May 1, 2018

Company announcement no. 690

Selected financial and operating data for the period 1 January - 31 March 2018

| (DKKm) | Q1 2018 | Q1 2017 |
|---|---------|---------|
| | | |
| Net revenue | 18,380 | 18,223 |
| Gross profit | 4,120 | 4,220 |
| Operating profit (EBIT) before special items | 1,156 | 1,129 |
| Operating margin | 6.3% | 6.2% |
| Conversion ratio | 28.1% | 26.8% |
| Special items, costs | - | 160 |
| Profit for the period | 769 | 669 |
| Adjusted earnings for the period | 786 | 809 |
| Adjusted free cash flow | 448 | 839 |
| Diluted adjusted earnings per share of DKK 1 for the period | 4.2 | 4.3 |

Jens Bjørn Andersen, CEO: "DSV performed well in the first quarter of 2018 and delivered growth in both freight volumes and EBIT. Based on the good start to 2018 and overall positive market trends we increase the low end of the EBIT guidance range for the full-year and launch a new three-month share buyback programme of DKK 1.1 billion."

The consolidated full-year outlook for 2018 previously announced is adjusted as follows:

- Operating profit before special items is expected to be in the range of DKK 5,100-5,400 million (previously DKK 5,000-5,400 million).
- Adjusted free cash flow is expected to approximate DKK 4,000 million (unchanged).
- The effective tax rate is expected to be 23% (unchanged).

A separate company announcement about the launch of a three-month share buyback programme of DKK 1,100 million will be issued today.

Contacts

Investor Relations

Flemming Ole Nielsen, tel. +45 43 20 33 92, flemming.o.nielsen@dsv.com

Ronni Funch Olsen, tel. +45 43 20 31 93, ronni.f.olsen@dsv.com

Media

Tina Hindsbo, tel. +45 43 20 36 63, tina.hindsbo@dsv.com

This announcement has been forwarded to Nasdaq Copenhagen and to the press. It is also available at www.dsv.com.

Yours sincerely,

DSV A/S

Attachment

• 690 - Announcement (01.05.2018) - Interim Financial Report - First quarter 2018