

INTERIM FINANCIAL REPORT

H1 2024

Company Announcement No. 1123

24 July 2024

Strong Q2 2024 results with market share gains in all divisions

- The DSV Group achieved strong Q2 2024 results in line with expectations, with a decline in gross profit of 4.0% and a 12.4% decline in EBIT before special items compared to the same period last year. The financial results reflect a strong performance with further market share gains in all three divisions despite a competitive market.
- Sequentially, comparing Q2 2024 to Q1 2024, the DSV Group achieved nominal growth throughout Q2 2024 in EBIT before special items of 12.6% driven by increasing volumes and stabilisation of earnings per unit in Air & Sea.
- Solid adjusted free cash flow for Q2 2024 was impacted by higher net working capital due to increased activity and higher freight rates throughout the quarter.
- Based on our strong performance in the first half year and outlook for the second part of the year, we are narrowing the full-year 2024 EBIT guidance to DKK 15,500-17,000 million.

Jens H. Lund, Group CEO: *"In a challenging environment, we delivered a strong financial performance in Q2 2024 driven by positive volume growth and stabilisation of gross profit per unit in the Air & Sea division. We continue to gain market share across all three divisions driven by our strengthened commercial platform. Furthermore, we have increased our productivity in all three divisions."*

Selected key figures and ratios for the period 1 January – 30 June 2024

	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Key figures (DKK m)				
Revenue	41,157	37,727	79,497	78,681
Gross profit	10,841	11,331	21,106	22,722
Operating profit (EBIT) before special items	4,099	4,705	7,740	9,377
Profit for the period	2,712	3,375	5,105	6,662
Adjusted earnings for the period	2,790	3,448	5,253	6,788
Adjusted free cash flow	1,229	3,239	1,672	8,137
Ratios				
Conversion ratio	37.8%	41.5%	36.7%	41.3%
Diluted adjusted earnings per share of DKK 1 for the last 12 months			52.7	69.8

Performance in Q2 2024

In a challenging environment, DSV demonstrated a strong financial performance characterised by an uptake in volumes, market share gains across all three divisions and solid cash flow generation. On the back of this performance, we are narrowing our full-year guidance to DKK 15,500-17,000 million, and we launch a new share buyback programme of DKK 1,500 million.

Air & Sea continued to see a stabilisation of gross profit per unit during Q2 2024, indicating a steady operational performance in a competitive and fluctuating market. While the situation in the Red Sea has not yet materialised in our financial results, it is expected to have a slightly positive impact in the second half of 2024.

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DSV Group

We provide and manage supply chain solutions for thousands of companies every day – from the small family run business to the large global corporation. Our reach is global, yet our presence is local and close to our customers. Approximately 75,000 employees in more than 80 countries work passionately to deliver great customer experiences and high-quality services. Read more at www.dsv.com

Road continued to deliver satisfactory results in a competitive market with stable gross profit and a 4.4% increase in EBIT before special items for Q2 2024 compared to the same period last year. The division has further strengthened the network by establishing control towers and expanding the European groupage network in close collaboration with the other divisions of the Group.

Solutions saw a gross profit increase of 8.1% and an increase in EBIT before special items of 6.8% for Q2 2024 compared to the same period last year. Despite temporary low utilisation rates at new sites, the Solutions division delivered a strong performance owing to an increase in order lines driven by new wins.

We are well positioned for growth in an ever-changing market and maintain our focus on having industry leading margins, which is a testament to the company's competitive culture and operational efficiency. M&A remains a core pillar in DSV, and we believe that the combination of organic and inorganic growth will create a stronger DSV going forward.

We consistently assess our operations to optimise productivity and remain flexible and competitive to meet market demand, and we continuously invest in digital and physical infrastructure that drives productivity up. In order to leverage on these investments, we have launched a company-wide operational efficiency initiative in Q2. The gains from these initiatives are expected to materialise gradually over the coming quarters starting in Q3 and with a full-year impact in 2025 in EBIT before special items of approximately DKK 750 million.

Outlook for 2024

Based on our performance in the first six months of 2024 and our expectations for the rest of the year, we are narrowing the full-year outlook for 2024 as follows:

- EBIT before special items is expected to be in the range of DKK 15,500-17,000 million (previously DKK 15,000-17,000 million).
- The effective tax rate is expected to be approximately 24%.
- One-off costs (special items) are expected to be in the level of DKK 650 million in 2024.

Share buyback

A separate company announcement about a new share buyback programme of DKK 1,500 million will be issued today. The programme starts 24 July 2024 and will run until 22 October 2024.

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Yours sincerely,

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Interim Financial Report

H1 2024

Keeping supply chains flowing in a world of change

Global Transport and Logistics



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Financial highlights

	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Results (DKKm)				
Revenue	41,157	37,727	79,497	78,681
Gross profit	10,841	11,331	21,106	22,722
Operating profit before amortisation and depreciation (EBITDA) before special items	5,509	6,022	10,541	11,963
Operating profit (EBIT) before special items	4,099	4,705	7,740	9,377
Net financial expenses	521	172	1,005	518
Profit for the period	2,712	3,375	5,105	6,662
Adjusted earnings for the period	2,790	3,448	5,253	6,788
Cash flows (DKKm)				
Operating activities	2,462	4,628	4,218	10,749
Investing activities	(128)	(1,097)	(486)	(1,494)
Free cash flow	2,334	3,531	3,732	9,255
Adjusted free cash flow	1,229	3,239	1,672	8,137
Share buyback	(915)	(4,211)	(2,528)	(7,230)
Dividends distributed	-	-	(1,533)	(1,424)
Cash flow for the period	2,411	(1,797)	2,530	(217)
Gross investment in property, plant and equipment	(422)	(589)	(983)	(997)
Financial position (DKKm)				
DSV A/S shareholders' share of equity			70,899	70,080
Non-controlling interests			269	236
Total equity			71,168	70,316
Total assets			157,775	151,540
Net working capital (NWC)			8,750	2,651
Net interest-bearing debt (NIBD)			38,199	30,350
Invested capital			105,735	97,019
Financial ratios (%)				
Gross margin	26.3	30.0	26.5	28.9
Operating margin	10.0	12.5	9.7	11.9
Conversion ratio	37.8	41.5	36.7	41.3
Effective tax rate	24.2	25.5	24.2	24.8
ROIC before tax			15.9	20.4
Return on equity			15.3	19.9
Solvency ratio			44.9	46.2
Gearing ratio			1.8	1.2
Share ratios				
Earnings per share (EPS) of DKK 1 for the last 12 months			51.3	67.4
Diluted adjusted earnings per share of DKK 1 for the last 12 months			52.7	69.8
Number of shares issued ('000) at 30 June			214,000	219,000
Number of treasury shares ('000) at 30 June			6,094	5,262
Average number of shares outstanding ('000) for the last 12 months			209,971	219,417
Average diluted number of shares ('000) for the last 12 months			210,804	221,520
Diluted number of shares ('000) at 30 June			208,037	215,528
Share price end of period (DKK)			1,067.0	1,433.0
Non-financial data				
Full-time employees (FTE) at 30 June			73,881	74,178

For definition of key figures and ratios, please refer to page 82 of the DSV Annual Report 2023.

For definition of non-financial data, please refer to the DSV Sustainability Report 2023.

Management's commentary

The DSV Group achieved strong Q2 2024 results in a competitive environment with a decline in gross profit of 4.0% and a 12.4% decline in EBIT before special items compared to the same period last year. The financial results reflect a strong performance in all three divisions with further market share gains despite a competitive market. Sequentially, the Group achieved nominal gross profit growth of 5.6% and 12.6% nominal growth in EBIT before special items compared to Q1 2024.

Adjusted free cash flow for Q2 2024 and H1 2024 was impacted by the higher net working capital due to increased activity and increasing sea freight rates.

Quarterly business highlights

In the beginning of 2024, we strengthened our operational and commercial focus to enable sustainable organic growth. The revised focus is driven by a deeper understanding and collaboration with our customers across industry verticals as well as further development and leveraging of our global network and targeted services.

The strengthened commercial structure to support our largest customers is off to a good start, receiving positive customer feedback and securing significant wins within our targeted verticals. At the same time, we have maintained our stronghold in the small- and mid-sized customer segments.

We are pleased to note that the satisfaction ratings across our customer base are at all-time high levels in all divisions.

M&A will remain central to DSV's strategy, and we believe that the combination of organic and inorganic growth will create a stronger DSV going forward.

Operational excellence – benefitting from strategic investments

DSV continuously invests in digital and physical infrastructure that drives productivity up. In order to leverage on these investments, we have launched a company-wide operational efficiency initiative.

The impact of this initiative is expected to materialise gradually in the coming quarters starting in Q3 with a full-year impact in 2025 in EBIT before special items of approximately DKK 750 million. One-off costs for this initiative are estimated to be around DKK 650 million which will be reported as special items in 2024.

NEOM update

The exclusive logistics joint venture to provide logistics services for the projects in the NEOM region is mobilised and ready to go live but is awaiting final approvals from local authorities.

The timing of investments in the joint venture will follow the progress of the individual projects in NEOM. Based on current plans, we expect the joint venture activities to ramp up over the next 3-4 years.

The joint venture will have a positive impact on the DSV network, and we expect a return on the invested capital in line with our financial targets.

Results for the period

Growth 2023 – 2024

(DKKm)	Q2 2023	Currency translation	Q2 2023 in constant currencies	Growth	Growth in constant currencies %	Q2 2024
Revenue	37,727	(186)	37,541	3,616	9.6%	41,157
Gross profit	11,331	(42)	11,289	(448)	(4.0%)	10,841
EBIT before special items	4,705	(24)	4,681	(582)	(12.4%)	4,099
Gross margin (%)	30.0					26.3
Operating margin (%)	12.5					10.0
Conversion ratio (%)	41.5					37.8

(DKKm)	YTD 2023	Currency translation	YTD 2023 in constant currencies	Growth	Growth in constant currencies %	YTD 2024
Revenue	78,681	(767)	77,914	1,583	2.0%	79,497
Gross profit	22,722	(200)	22,522	(1,416)	(6.3%)	21,106
EBIT before special items	9,377	(98)	9,279	(1,539)	(16.6%)	7,740
Gross margin (%)	28.9					26.5
Operating margin (%)	11.9					9.7
Conversion ratio (%)	41.3					36.7

Revenue

In Q2 2024, revenue increased 9.6% compared to same period last year. For H1 2024, revenue amounted to DKK 79,497 million, compared to DKK 78,681 million last year. Revenue increased by 2.0% compared to same period last year.

Revenue and growth by division compared to same period last year are specified below:

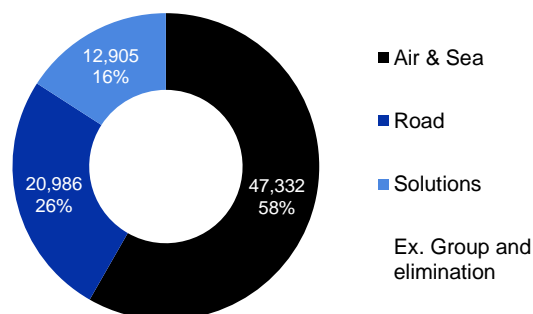
(DKKm)	Q2 2024	Growth*	YTD 2024	Growth*
Air & Sea	24,616	8.1%	47,332	(2.3%)
Road	10,561	9.1%	20,986	6.2%
Solutions	6,916	17.0%	12,905	12.3%
Group and eliminations	(936)		(1,726)	
Total	41,157	9.6%	79,497	2.0%

* Growth in constant currencies

For H1 2024, the Air & Sea revenue was positively impacted by higher volume partly offset by lower average freight rates compared to the same period last year, leading to a slight decline in revenue for H1 2024.

The Road and Solutions divisions experienced revenue growth in H1 2024 compared to the same period last year. Road was primarily driven by higher volumes in our European groupage network, though partially offset by lower market rates. The Solutions division grew revenue primarily due to increased number of order lines, new wins and further development of our global footprint.

Revenue by division, H1 2024 (DKKm)



Gross profit

For Q2 2024, gross profit for the Group declined 4.0% compared to same period last year. Gross profit increased sequentially and was up by 5.6% nominally compared to Q1 2024.

For H1 2024, gross profit amounted to DKK 21,106 million, compared to DKK 22,722 million last year. Gross profit declined 6.3% compared to the same period last year, mainly due to a normalising freight market causing lower yields in the Air & Sea division.

Gross profit and growth by division compared to same period last year are specified below:

(DKKm)	Q2 2024	Growth*	YTD 2024	Growth*
Air & Sea	6,072	(9.3%)	11,835	(12.8%)
Road	2,061	1.5%	4,025	0.4%
Solutions	2,576	8.1%	4,977	7.0%
Group and eliminations	132		269	
Total	10,841	(4.0%)	21,106	(6.3%)

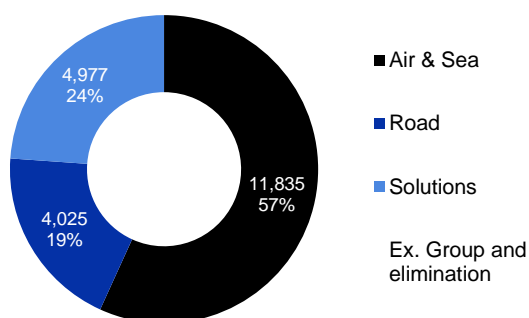
* Growth in constant currencies

For H1 2024, gross profit for Air & Sea benefitted from the continued volume improvement in both air and sea. However, as expected, the gross profit for Air & Sea declined compared to the same period last year due to the normalisation of gross profit yields.

The Road division achieved slight gross profit growth in H1 2024, despite a challenging market. The division continued its positive trajectory, particularly in the European groupage network, and gained additional business with our large customers. The growth in volumes is partly offset by reduced freight rates.

Solutions delivered gross profit growth of 7.0% for H1 2024 due to higher activity levels with existing customers and the expansion of our global footprint paving the way for growth with new customers.

Gross profit by division, H1 2024 (DKKm)



The gross margin for the Group was 26.5% for H1 2024, compared to 28.9% for the same period last year. The decline was mainly due to Air & Sea and reflects the continued normalisation of both air and sea gross profit yields. In Solutions, the gross margin was lower than last year as a consequence of the implementation of new facilities following our warehouse strategy to increase our global footprint.

EBIT before special items

For Q2 2024, EBIT before special items declined 12.4% compared to last year but increased nominally by 12.6% compared to the first quarter. The reduced EBIT was due to lower gross profit in the Air & Sea division.

EBIT before special items amounted to DKK 7,740 million for H1 2024, compared to DKK 9,377 million last year. EBIT before special items was down 16.6%.

EBIT and growth by division compared to same period last year are specified below:

(DKKm)	Q2 2024	Growth*	YTD 2024	Growth*
Air & Sea	2,898	(18.2%)	5,525	(22.1%)
Road	549	4.4%	1,039	1.4%
Solutions	661	6.8%	1,161	(0.5%)
Group and eliminations	(9)		15	
Total	4,099	(12.4%)	7,740	(16.6%)

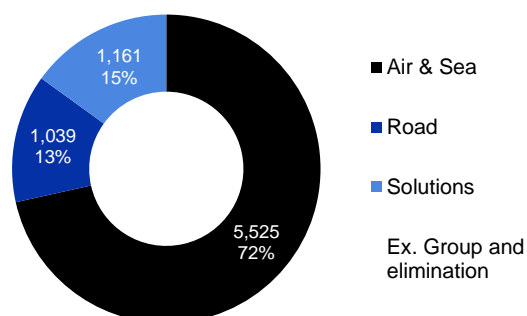
* Growth in constant currencies

The conversion ratio for the Group was 36.7% for H1 2024, compared to 41.3% for the same period last year. The decline is primarily due to the normalisation of freight markets and lower gross profit yields in Air & Sea. In Solutions, we see a temporary lower average warehouse utilisation as a result of the expansion of warehouse infrastructure.

For H1 2024, our continued focus on cost management resulted in a stable cost base despite cost of growth compared to the same period last year. Changes to the operational set-up has been made to improve efficiency and enable productivity gains. New group-wide initiatives have been initiated during the quarter to leverage on previous investments in improved digitalisation, standardised services, and new terminals and warehouses. This will reduce both staff cost and other external cost and improve the conversion ratio.

From a regional perspective, all regions realised lower EBIT for H1 2024 compared to the same period last year. The best performing region compared to the same period last year was EMEA.

EBIT by division, H1 2024 (DKKm)



Financial items

Financial items totalled a net expense of DKK 1,005 million for H1 2024, compared to a net expense of DKK 518 million for the same period last year. The higher net financial expenses compared to last year were related to the increase in lease liabilities, less financial income due to lower cash balances and foreign exchange losses, especially on intercompany balances.

(DKK)m	YTD 2024	YTD 2023
Interest on lease liabilities	530	400
Other interest cost, net	327	162
Interest on pensions	22	18
Foreign exchange adjustments	126	(62)
Net financial expenses	1,005	518

Tax on profit for the period

The effective tax rate came to 24.2% for H1 2024, compared to 24.8% for the same period last year.

Profit for the period

Profit for H1 2024 was DKK 5,105 million, compared to DKK 6,662 million for the same period of 2023. The decline was mainly due to the lower EBIT before special items for the period.

Diluted adjusted earnings per share

Diluted adjusted EPS (rolling 12-months) decreased by 24.5% compared to the same period last year and came to DKK 52.7 per share (30 June 2023: DKK 69.8 per share). The decline was due to the decrease in adjusted earnings partly offset by a 4.8% decrease in average number of diluted shares outstanding following the Group's share buyback programmes.

Cash flow

Cash flow statement – summary

(DKK)m	Q2 2024	Q2 2023	YTD 2024	YTD 2023
EBITDA before special items	5,509	6,022	10,541	11,963
Change in net working capital	(1,681)	551	(3,773)	2,540
Tax, interests, change in provisions, etc.	(1,366)	(1,814)	(2,550)	(3,491)
Special items, paid	-	(131)	-	(263)
Cash flow from operating activities	2,462	4,628	4,218	10,749
Cash flow from investing activities	(128)	(1,097)	(486)	(1,494)
Free cash flow	2,334	3,531	3,732	9,255
Proceeds and repayment of debt	973	(1,568)	2,278	(2,152)
Transactions with shareholders	(896)	(3,760)	(3,480)	(7,320)
Cash flow for the period	2,411	(1,797)	2,530	(217)
Free cash flow	2,334	3,531	3,732	9,255
Acquisition of subsidiaries	-	550	-	550
Special items	-	131	-	263
Repayment of lease liabilities	(1,105)	(973)	(2,060)	(1,931)
Adjusted free cash flow	1,229	3,239	1,672	8,137

Adjusted free cash flow for Q2 2024 amounted to DKK 1,229 million, a decrease of DKK 2,010 million compared to same quarter last year. For H1 2024, the adjusted free cash flow was DKK 1,672 million, compared DKK 8,137 million for the same period last year.

The decline in adjusted free cash flow for both Q2 2024 and for H1 2024 was predominantly impacted by higher net working capital and lower EBITDA but partly offset by lower tax payments and a reduction in investing activities.

The change in net working capital increased during Q2 2024 owing to higher activity levels which led to higher net revenue compared to Q2 2023.

For H1 2024, the change in net working capital resulted in a cash outflow of DKK 3,773 million compared to an inflow last year of DKK 2,540 million due to the same factors as for the quarter. The change in net working capital was a result of a more normalised market, whereas the first six months of 2023 were impacted positively by the market conditions with high rates from 2022.

Cash flow from investing activities only showed a cash outflow of DKK 128 million for Q2 2024 compared to a cash outflow of DKK 1,097 million for the same period last year. For the first six months, cash flow from investing activities showed a cash outflow of DKK 486 million, compared to a cash outflow of DKK 1,494 million for H1 2023. The decrease is related to the disposal of properties and no material acquisitions in 2024.

Cash flow from financing activities was a net cash inflow of DKK 77 million for Q2 2024 and a cash outflow of DKK 1,202 million for H1 2024, primarily related to shareholder distribution and lease payments but partly offset by the issuance of the EUR 500 million Eurobond in Q2 2024.

Net working capital

On 30 June 2024, the Group's net working capital (NWC) was DKK 8,750 million, compared to DKK 2,651 million on 30 June 2023. The increase is mainly driven by higher activity levels in combination with increasing freight rates, primarily in Air & Sea in the second quarter of 2024.

Funds tied up in property projects increased compared to last year. The impact from property projects is expected to decrease over the coming quarters and the NWC to be reduced by approximately DKK 2,000 million by year-end 2024.

Relative to estimated full-year revenue, funds tied up in NWC were 5.3% as of 30 June 2024 (compared to 1.8% on 30 June 2023). We remain committed to managing the NWC and have not seen changes to invoicing days or overdue receivables.

Capital structure and finances

DSV A/S shareholders' share of equity

DSV shareholders' share of equity was DKK 70,899 million on 30 June 2024 (DKK 68,703 million on 31 December 2023). Equity increased as the profit for the period exceeded the redistribution to shareholders (share buyback and dividend).

On 30 June 2024, the Company's portfolio of treasury shares was 6,094,444 shares. On 23 July 2024, the portfolio of treasury shares was 6,184,944 shares.

The solvency ratio excluding non-controlling interests was 44.9% on 30 June 2024 (30 June 2023: 46.2%).

The development in equity since 1 January is specified below:

(DKKm)	YTD 2024	YTD 2023
Equity at 1 January	68,703	71,519
Profit for the period (attributable to DSV shareholders)	5,076	6,628
Currency translation, foreign enterprises	342	(1,252)
Allocated to shareholders	(4,061)	(8,654)
Sale of treasury shares	537	1,339
Other equity movements	302	500
Equity end of period	70,899	70,080

Net interest-bearing debt

Net interest-bearing debt amounted to DKK 38,199 million on 30 June 2024, compared to DKK 30,350 million on 30 June 2023. The increase in net interest-bearing debt can mainly be attributed to increases in lease liabilities, dividend, share buyback payments to our shareholders and increased funds tied up in net working capital.

On 26 June 2024, it was announced that DSV had completed a new 5-year EUR 500 million Eurobond issue (approximately DKK 3,725 million). Please refer to Company Announcement No. 1118.

The gearing ratio (NIBD/EBITDA) was 1.8x on 30 June 2024, compared to 1.2x last year. A new share buyback programme of DKK 1,500 million is initiated on 24 July 2024 in accordance with our target of a financial gearing ratio below 2.0 and expected future cash flow as we expect to tie up additional funds in NWC due to increasing rate levels.

The weighted average duration of the company's long-term bonds and drawn credit facilities was 6.9 years on 30 June 2024.

Invested capital and ROIC

The invested capital including goodwill and customer relationships amounted to DKK 105,735 million on 30 June 2024, compared to DKK 97,019 million on 30 June 2023. The increase was mainly a result of higher net working capital and right-of-use lease assets.

Return on invested capital (including goodwill and customer relationships) was 15.9% for the rolling 12-month period ended 30 June 2024 compared to 20.4% last year. The decrease is predominantly due to the lower operational result.

Excluding goodwill and customer relationships, return on invested capital was 64.4% for the rolling 12-month period ended 30 June 2024, compared to 87.2% for the same period last year.

Outlook

Based on our performance in the first six months of 2024 and our expectations for rest of the year, we narrow the full-year outlook for 2024 as follows:

- EBIT before special items is expected to be in the range of DKK 15,500-17,000 million (previously DKK 15,000-17,000 million).
- The effective tax rate is expected to be approximately 24%.
- One-off costs (special items) are expected to be in the level of DKK 650 million in 2024.

Air & Sea

The Air & Sea division operates a global network specialising in transportation of cargo by air and sea. The division offers conventional freight forwarding services and tailored project cargo solutions.

In a market characterised by freight rate volatility and increasing volumes, the division saw a 9.3% decrease in gross profit and a 18.2% decrease in EBIT before special items for Q2 2024 compared to the same period last year. Compared to H1 last year, the gross profit yields have normalised and remained relatively stable throughout H1 2024. There has been no significant financial impact from the situation in the Red Sea, and we estimate that the division has gained market share.

Statement of profit or loss

(DKKm)	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Divisional revenue	24,616	22,993	47,332	49,206
Direct costs	18,544	16,239	35,497	35,425
Gross profit	6,072	6,754	11,835	13,781
Other external costs	890	883	1,798	1,906
Staff costs	1,994	2,005	3,937	4,098
EBITDA before special items	3,188	3,866	6,100	7,777
Amortisation and depreciation	290	292	575	577
EBIT before special items	2,898	3,574	5,525	7,200

Key figures and ratios

	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Gross margin (%)	24.7	29.4	25.0	28.0
Operating margin (%)	11.8	15.5	11.7	14.6
Conversion ratio (%)	47.7	52.9	46.7	52.2
Full-time employees			21,170	21,695
Total invested capital (DKKm)			65,257	64,163
Net working capital (DKKm)			3,258	1,080
ROIC before tax (%)			18.1	23.8

Quarterly business highlights

The commercial strategy continued to see positive traction in our pipeline of opportunities and dialogues with customers, and we expect the results of the positive developments to materialise across all customer segments over the coming quarters.

In addition, we have moved forward with the expansion of our global network, continuing the optimisation of our European and American air routings and development of the air gateway infrastructure. For our LCL sea freight product, we have increased our own controlled consolidation. We continue to see greater collaboration internally between the divisions, thereby strengthening our comprehensive end-to-end services for our customers.

Market development

DSV volume growth	Q2 2024	YTD 2024
Air freight – tonnes	10%	6%
Sea freight – TEUs	4%	6%

Air

The global air freight market was impacted by high growth in the e-commerce segment, especially on China export volumes. This tied up a significant part of the available capacity and kept rates elevated, particularly for air freight out of APAC. On other trade lanes, available capacity increased due to more passenger travel and airlines' summer schedules.

Adjusted for e-commerce and perishables, we estimate that our addressable market grew by mid-single digits in Q2 2024.

DSV's air freight volumes grew by 10% in Q2 2024 and by 6% in H1 2024 compared to the same period last year. The increase was mainly driven by improved export from APAC, which was positively impacted by growing textile and pharma customer volumes out of China and sea-to-air conversion in the Indian sub-continent. We estimate that we have grown faster than our addressable market on air freight.

Sea

The continued rerouting of ships around the Cape of Good Hope in response to the Red Sea situation kept freight rates at an elevated level during the quarter. In the second half of Q2, a combination of early summer peak, increasing port congestion, void sailing programmes and longer transit times resulted in an additional increase in freight rates, especially on the Asia-Europe trade lane, but also impacting other head haul trades. We estimate that the market grew by mid-single digits in Q2 2024.

DSV's sea freight volumes grew by 4% during Q2 2024 and by 6% in the first half of 2024 compared to the same period last year. We estimate that we have grown in line with the sea freight market. The strongest growth rates continued to be recorded on export volumes out of APAC.

Divisional revenue

For Q2 2024, revenue amounted to DKK 24,616 million, compared to DKK 22,993 million for the same period last year. Revenue for the quarter was up 8.1% compared to the same period last year due to increased activity and sea freight rates.

The division's revenue amounted to DKK 47,332 million for H1 2024, compared to DKK 49,206 million for the same period last year, and was down 2.3%.

Compared to the same period last year, air and sea volumes grew in H1 2024 and continued to be positively impacted by the increase in demand across both air and sea freight.

Gross profit

For Q2 2024, gross profit amounted to DKK 6,072 million, compared to DKK 6,754 million for the same period last year. Gross profit for the quarter was down 9.3%. The decline in gross profit compared to last year was caused by lower gross profit yields in both air and sea. Yields remained relatively stable in Q2 2024 compared to Q1 2024, and in combination with the increased activity, gross profit increased nominally by 5.4% from the first quarter.

For the first six months of 2024, gross profit amounted to DKK 11,835 million, compared to DKK 13,781 million for the same period last year. Gross profit decreased by 12.8%.

We expect that the current market situation around the Red Sea will have a slightly positive impact on the gross profit in H2 2024.

The division's gross margin was 25.0% for H1 2024, compared to 28.0% last year. The decrease was driven by higher volume but offset by lower yields compared to same period last year.

EBIT before special items

For Q2 2024, EBIT before special items amounted to DKK 2,898 million, compared to DKK 3,574 million for the same period last year. EBIT before special items for the quarter was down 18.2%. The decline in EBIT before special items is a consequence of the lower gross profit, which was partially offset by a reduced cost base compared to last year. Due to strong cost management by the division, cost related to both staff and other external cost was reduced compared to same period last year.

Sequentially, the division delivered nominal EBIT growth of 10.3% from Q1 2024 to Q2 2024 due to high activity levels and stable gross profit yields.

EBIT before special items came to DKK 5,525 million for the first six months of 2024, compared to DKK 7,200 million for the same period last year. EBIT before special items declined 22.1%.

The conversion ratio was 46.7% for H1 2024, compared to 52.2% for the same period last year. The reduced conversion ratio is primarily due to lower gross profit.

Productivity, measured as shipments per white collar FTE, increased by 18% compared to H1 2023, thus continuing the sequential improvement from previous quarters.

Net working capital

The Air & Sea division's net working capital came to DKK 3,258 million on 30 June 2024, compared to DKK 1,080 million on 30 June 2023. The increase in net working capital is driven by higher activity and sequential increase in sea freight rates during the period.

Growth Air & Sea 2023 – 2024

(DKKm)	Q2 2023	Currency translation	Q2 2023 in constant currencies	Growth	Growth in constant currencies %	Q2 2024
Divisional revenue	22,993	(226)	22,767	1,849	8.1%	24,616
Gross profit	6,754	(56)	6,698	(626)	(9.3%)	6,072
EBIT before special items	3,574	(30)	3,544	(646)	(18.2%)	2,898

(DKKm)	YTD 2023	Currency translation	YTD 2023 in constant currencies	Growth	Growth in constant currencies %	YTD 2024
Divisional revenue	49,206	(768)	48,438	(1,106)	(2.3%)	47,332
Gross profit	13,781	(202)	13,579	(1,744)	(12.8%)	11,835
EBIT before special items	7,200	(108)	7,092	(1,567)	(22.1%)	5,525

Air & Sea freight performance

(DKKm)	Air freight			
	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Divisional revenue	13,365	12,166	25,532	26,431
Direct costs	10,412	8,592	19,684	19,130
Gross profit	2,953	3,574	5,848	7,301
Gross margin (%)	22.1	29.4	22.9	27.6
Volume (tonnes)*	349,076	316,456	684,289	644,168
Gross profit per unit (DKK)	8,459	11,294	8,546	11,334

(DKKm)	Sea freight			
	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Divisional revenue	11,251	10,827	21,800	22,775
Direct costs	8,132	7,647	15,813	16,295
Gross profit	3,119	3,180	5,987	6,480
Gross margin (%)	27.7	29.4	27.5	28.5
Volume (TEUs)*	666,310	641,924	1,302,854	1,230,131
Gross profit per unit (DKK)	4,681	4,954	4,595	5,268

* Volume is defined as the quantity of export cargo processed within DSV network. Sea volume is measured in TEUs (twenty-foot equivalent units), while air volume is determined by chargeable weight, quantified in tonnes.

Road

The Road division is one of the market leaders in Europe and has operations in North America, South Africa and in the Middle East. The division offers full load, part load and groupage services through a network of more than 280 terminals.

The division saw a stable gross profit and a 4.4% increase in EBIT before special items for Q2 2024 compared to the same period last year. In a competitive market with pressure on the freight rates due to low demand and overcapacity, the Road division achieved strong results. We estimate that the division gained market share, especially on European groupage shipments.

Statement of profit or loss

(DKKm)	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Divisional revenue	10,561	9,650	20,986	19,744
Direct costs	8,500	7,627	16,961	15,745
Gross profit	2,061	2,023	4,025	3,999
Other external costs	319	367	643	730
Staff costs	963	918	1,900	1,820
EBITDA before special items	779	738	1,482	1,449
Amortisation and depreciation	230	213	443	429
EBIT before special items	549	525	1,039	1,020

Key figures and ratios

	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Gross margin (%)	19.5	21.0	19.2	20.3
Operating margin (%)	5.2	5.4	5.0	5.2
Conversion ratio (%)	26.6	26.0	25.8	25.5
Full-time employees			16,608	16,234
Total invested capital (DKKm)			13,259	11,529
Net working capital (DKKm)			1,504	439
ROIC before tax (%)			16.4	17.8

Quarterly business highlights

In Q2 2024, our commercial efforts showed promising results, with volume awards across our European groupage network. We also continued onboarding customers and further streamlining our pan-European control tower set-up to deliver even better services to all our customers.

In addition, we have further strengthened the commercial collaboration across the three divisions. The operational interaction is in its first phase across Road and Air & Sea, supporting our efforts to continue to deliver sustainable above market growth.

Market development

As a result of low demand and continued overcapacity in the market, the division saw lower freight rates across most of Europe in H1 2024 compared to last year. Despite a challenging market, the division registered a positive development and gained market share, especially because of our strong international network.

Divisional revenue

For Q2 2024, revenue amounted to DKK 10,561 million, compared to DKK 9,650 million for the same period last year. Revenue for the quarter was up 9.1%. The increase in revenue for the quarter was driven by continued volume growth in our

European groupage network and with larger customers, partly offset by lower market rates.

The division's revenue amounted to DKK 20,986 million for the first six months of 2024, compared to DKK 19,744 million for the same period last year. Revenue for the first six months was up 6.2%.

The division generates more than 85% of its revenue in Europe and continues to see good performance across most countries in the region.

Gross profit

For Q2 2024, gross profit amounted to DKK 2,061 million, compared to DKK 2,023 million for the same period last year. Gross profit for the quarter was up 1.5%.

For the first six months of 2024, gross profit totalled DKK 4,025 million, which was on level with the same period last year.

The division's gross margin was 19.2% for H1 2024, compared to 20.3% for the same period in 2023. The margin is impacted by the current overcapacity in the market and is expected to improve as demand increases.

The division maintains its focus on developing the control tower setup and European groupage network, which is expected to positively impact the gross margin over time.

EBIT before special items

For Q2 2024, EBIT before special items amounted to DKK 549 million, compared to DKK 525 million for the same period last year. EBIT before special items for the quarter was up 4.4%. The increase was a result of the improved gross profit and stable cost base.

EBIT before special items was DKK 1,039 million for the first six months of 2024, compared to DKK 1,020 million for the same period last year. EBIT before special items for H1 2024 was up 1.4%. The division delivered a satisfactory performance in a challenging market.

The conversion ratio was 25.8% for H1 2024, compared to 25.5% for the same period last year. The conversion ratio was positively impacted by increased gross profit, partly offset by a one-off implementation cost on a large contract. The division continues to focus on cost management and productivity gains.

Net working capital

The Road division's net working capital was DKK 1,504 million on 30 June 2024, compared to DKK 439 million on 30 June 2023. The development compared to last year was impacted by an increase in funds tied up in property projects.

Growth Road 2023 - 2024

(DKKm)	Q2 2023	Currency translation	Q2 2023 in constant currencies	Growth	Growth in constant currencies %	Q2 2024
Divisional revenue	9,650	28	9,678	883	9.1%	10,561
Gross profit	2,023	7	2,030	31	1.5%	2,061
EBIT before special items	525	1	526	23	4.4%	549

(DKKm)	YTD 2023	Currency translation	YTD 2023 in constant currencies	Growth	Growth in constant currencies %	YTD 2024
Divisional revenue	19,744	24	19,768	1,218	6.2%	20,986
Gross profit	3,999	9	4,008	17	0.4%	4,025
EBIT before special items	1,020	5	1,025	14	1.4%	1,039

Solutions

The Solutions division offers warehousing and logistics services globally and controls more than 500 logistics facilities. The service portfolio includes freight management, customs clearance, order management and e-commerce solutions.

The Solutions division delivered a strong performance and reported a gross profit increase of 8.1% and an increase of 6.8% in EBIT before special items for Q2 2024 compared to the same period last year. We believe that the division has gained market share during H1 2024.

Statement of profit or loss

(DKKm)	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Divisional revenue	6,916	5,898	12,905	11,523
Direct costs	4,340	3,525	7,928	6,865
Gross profit	2,576	2,373	4,977	4,658
Other external costs	448	420	885	873
Staff costs	658	613	1,308	1,201
EBITDA before special items	1,470	1,340	2,784	2,584
Amortisation and depreciation	809	727	1,623	1,423
EBIT before special items	661	613	1,161	1,161

Key figures and ratios

	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Gross margin (%)	37.2	40.2	38.6	40.4
Operating margin (%)	9.6	10.4	9.0	10.1
Conversion ratio (%)	25.7	25.8	23.3	24.9
Full-time employees			31,614	31,736
Total invested capital (DKKm)			28,226	23,995
Net working capital (DKKm)			4,071	2,350
ROIC before tax (%)			9.0	10.0

Quarterly business highlights

In Q2 2024, we continued executing on our long-term strategy of consolidating and developing multi-client warehouse campuses based on regional roadmaps. In Q2 2024, we have added new warehouse space, predominantly in Sweden and North America. While these efforts have resulted in continued above-market growth, there is a ramp-up period for new warehouses.

As part of DSV's overall commercial strategy, we continue to develop our vertical expertise and aligning our services globally in pursuit of global customers. In Q2 2024, we saw a positive development in cross-divisional collaboration with our largest customers and overall increased customer satisfaction rates across all customer segments.

Market development

In H1 2024, the demand for contract logistics services was slightly higher than the same period last year. The market is still characterised by low inventory levels, but we are starting to see increased activity and signs of improvement, and we estimate that the division gained market share.

Divisional revenue

For Q2 2024, revenue amounted to DKK 6,916 million, compared to DKK 5,898 million for the same period last year. Revenue for the quarter was up 17.0%. The increase in revenue for the quarter was primarily due to increased activity within the technology, automotive and healthcare verticals. The division also saw an increase in order lines driven by new wins. The Americas and EMEA regions delivered the strongest

performance during the quarter.

The division's revenue was DKK 12,905 million for the first six months of 2024, compared to DKK 11,523 million for the same period of 2023. Revenue increased 12.3% for the first six months.

Gross profit

For Q2 2024, gross profit amounted to DKK 2,576 million, compared to DKK 2,373 million for the same period last year. Gross profit for the quarter was up 8.1%.

For the first six months of 2024, gross profit was DKK 4,977 million, compared to DKK 4,658 million for the same period of 2023. Gross profit was up by 7.0%.

The division's gross margin was 38.6% for H1 2024, compared to 40.4% for the same period last year. We have seen an expected temporary decline in gross margin as we continue to execute on our strategy of developing multi-client warehouse campuses with a high degree of automation.

EBIT before special items

For Q2 2024, EBIT before special items amounted to DKK 661 million, compared to DKK 613 million for the same period last year. EBIT before special items for the quarter was up 6.8% as a result of increased activity with existing customers and warehouse expansions.

EBIT before special items was DKK 1,161 million for the first six months of 2024, compared to DKK 1,161 million for the same period of 2023. EBIT before special items was on level with last year.

The conversion ratio was 23.3% for H1 2024, compared to 24.9% for the same period last year. In the first half of 2024, the cost base was impacted by higher depreciations due to the addition of new warehouses. The expected decline in conversion ratio was due to newly opened warehouses with lower utilisation in the ramp-up phase. The existing warehouse capacity continues to operate with a high conversion ratio.

Net working capital

The division's net working capital came to DKK 4,071 million on 30 June 2024, compared to DKK 2,350 million on 30 June 2023. The development was mainly impacted by an increase in funds tied up in property projects supporting our roadmap for expanding our global footprint.

Growth Solutions 2023 – 2024

(DKKm)	Q2 2023	Currency translation	Q2 2023 in constant currencies	Growth	Growth in constant currencies %	Q2 2024
Divisional revenue	5,898	12	5,910	1,006	17.0%	6,916
Gross profit	2,373	10	2,383	193	8.1%	2,576
EBIT before special items	613	6	619	42	6.8%	661

(DKKm)	YTD 2023	Currency translation	YTD 2023 in constant currencies	Growth	Growth in constant currencies %	YTD 2024
Divisional revenue	11,523	(32)	11,491	1,414	12.3%	12,905
Gross profit	4,658	(5)	4,653	324	7.0%	4,977
EBIT before special items	1,161	6	1,167	(6)	(0.5%)	1,161

Interim financial statements

Statement of profit or loss

(DKKm)	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Revenue	41,157	37,727	79,497	78,681
Direct costs	30,316	26,396	58,391	55,959
Gross profit	10,841	11,331	21,106	22,722
Other external costs	1,143	1,235	2,286	2,575
Staff costs	4,189	4,074	8,279	8,184
Operating profit before amortisation and depreciation (EBITDA) before special items	5,509	6,022	10,541	11,963
Amortisation and depreciation	1,410	1,317	2,801	2,586
Operating profit (EBIT) before special items	4,099	4,705	7,740	9,377
Financial income	34	169	62	259
Financial expenses	555	341	1,067	777
Profit before tax	3,578	4,533	6,735	8,859
Tax on profit for the period	866	1,158	1,630	2,197
Profit for the period	2,712	3,375	5,105	6,662
<i>Profit for the period attributable to:</i>				
Shareholders of DSV A/S	2,699	3,362	5,076	6,628
Non-controlling interests	13	13	29	34
<i>Earnings per share:</i>				
Earnings per share of DKK 1 for the period	12.9	15.6	24.3	30.7
Diluted earnings per share of DKK 1 for the period	12.9	15.5	24.3	30.4

Statement of comprehensive income

(DKKm)	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Profit for the period	2,712	3,375	5,105	6,662
<i>Items that may be reclassified to profit or loss when certain conditions are met:</i>				
Net foreign exchange differences recognised in OCI	263	(351)	351	(1,252)
Fair value adjustments of hedging instruments	(6)	(6)	(3)	(8)
Fair value adjustments of hedging instruments transferred to financial expenses	-	1	1	3
Tax on items reclassified to profit or loss	-	2	(1)	2
<i>Items that will not be reclassified to profit or loss:</i>				
Actuarial gains/(losses)	84	194	143	110
Tax on items that will not be reclassified	(19)	(48)	(33)	(32)
Other comprehensive income, net of tax	322	(208)	458	(1,177)
Total comprehensive income	3,034	3,167	5,563	5,485
<i>Total comprehensive income attributable to:</i>				
Shareholders of DSV A/S	3,018	3,152	5,525	5,451
Non-controlling interests	16	15	38	34
Total	3,034	3,167	5,563	5,485

Statement of cash flows

(DKKm)	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Operating profit before amortisation and depreciation (EBITDA) before special items	5,509	6,022	10,541	11,963
<i>Adjustments:</i>				
Share-based payments	90	71	163	124
Change in provisions	(96)	14	(103)	8
Change in working capital	(1,681)	551	(3,773)	2,540
Special items, paid	-	(131)	-	(263)
Interest received	34	169	62	259
Interest paid, lease liabilities	(278)	(205)	(530)	(400)
Interest paid, other	(228)	(240)	(465)	(438)
Income tax paid	(888)	(1,623)	(1,677)	(3,044)
Cash flow from operating activities	2,462	4,628	4,218	10,749
Purchase of intangible assets	(118)	(113)	(198)	(203)
Purchase of property, plant and equipment	(422)	(589)	(983)	(997)
Disposal of property, plant and equipment	260	230	677	245
Acquisition of subsidiaries and activities	-	(550)	-	(550)
Change in other financial assets	152	(75)	18	11
Cash flow from investing activities	(128)	(1,097)	(486)	(1,494)
Free cash flow	2,334	3,531	3,732	9,255
Proceeds from borrowings	2,097	(338)	4,423	86
Repayment of borrowings	(53)	(309)	(117)	(356)
Repayment of lease liabilities	(1,105)	(973)	(2,060)	(1,931)
Other financial liabilities incurred	34	52	32	49
<i>Transactions with shareholders:</i>				
Dividends distributed to shareholders of DSV A/S	-	-	(1,533)	(1,424)
Purchase of treasury shares	(915)	(4,211)	(2,528)	(7,230)
Sale of treasury shares	45	451	537	1,339
Other transactions with shareholders and non-controlling interests	(26)	-	44	(5)
Cash flow from financing activities	77	(5,328)	(1,202)	(9,472)
Cash flow for the period	2,411	(1,797)	2,530	(217)
Cash and cash equivalents 1 January	6,514	11,682	6,452	10,160
Cash flow for the period	2,411	(1,797)	2,530	(217)
Currency translation	10	(32)	(47)	(90)
Cash and cash equivalents end of period	8,935	9,853	8,935	9,853

The statement of cash flows cannot be directly derived from the statement of financial position and statement of profit or loss.

Statement of adjusted free cash flow (DKKm)	Q2 2024	Q2 2023	YTD 2024	YTD 2023
Free cash flow	2,334	3,531	3,732	9,255
Acquisition of subsidiaries and activities	-	550	-	550
Special items	-	131	-	263
Repayment of lease liabilities	(1,105)	(973)	(2,060)	(1,931)
Adjusted free cash flow	1,229	3,239	1,672	8,137

Statement of financial position

Assets (DKKm)	30.06.2024	31.12.2023	30.06.2023
Intangible assets	77,391	77,106	77,298
Right-of-use assets	17,106	15,655	15,216
Property, plant and equipment	6,491	6,214	5,991
Other receivables	2,482	2,461	2,949
Deferred tax assets	3,089	3,300	3,404
Total non-current assets	106,559	104,736	104,858
Trade receivables	25,225	22,296	24,235
Contract assets	6,351	4,985	4,512
Inventories	5,860	4,314	3,583
Other receivables	4,813	4,283	4,455
Cash and cash equivalents	8,935	6,452	9,853
Assets held for sale	32	44	44
Total current assets	51,216	42,374	46,682
Total assets	157,775	147,110	151,540
Equity and liabilities (DKKm)	30.06.2024	31.12.2023	30.06.2023
Share capital	214	219	219
Reserves	(375)	(718)	(344)
Retained earnings	71,060	69,202	70,205
DSV A/S shareholders' share of equity	70,899	68,703	70,080
Non-controlling interests	269	263	236
Total equity	71,168	68,966	70,316
Lease liabilities	15,865	14,139	13,714
Borrowings	23,767	20,004	21,503
Pensions and other post-employment benefit plans	1,132	1,281	1,063
Provisions	3,997	3,772	4,163
Deferred tax liabilities	558	609	556
Total non-current liabilities	45,319	39,805	40,999
Lease liabilities	4,080	3,808	3,604
Borrowings	2,642	2,139	458
Trade payables	14,453	13,111	13,142
Accrued cost of services	8,372	7,920	9,342
Provisions	1,680	1,967	2,233
Other payables	8,994	8,138	9,417
Tax payables	1,067	1,256	2,029
Total current liabilities	41,288	38,339	40,225
Total liabilities	86,607	78,144	81,224
Total equity and liabilities	157,775	147,110	151,540

Statement of changes in equity at 30 June 2024

Attributable to shareholders of DSV A/S

(DKKm)	Share capital	Reserves	Retained earnings	Total	Non-controlling interests	Total equity
Equity at 1 January 2024	219	(718)	69,202	68,703	263	68,966
Profit for the period	-	-	5,076	5,076	29	5,105
Other comprehensive income, net of tax	-	339	110	449	9	458
Total comprehensive income for the period	-	339	5,186	5,525	38	5,563
<i>Transactions with shareholders and non-controlling interests:</i>						
Share-based payments	-	-	163	163	-	163
Tax on share-based payments	-	-	(44)	(44)	-	(44)
Dividends distributed	-	-	(1,533)	(1,533)	(23)	(1,556)
Purchase of treasury shares	-	(2)	(2,526)	(2,528)	-	(2,528)
Sale of treasury shares	-	1	536	537	-	537
Capital reduction	(5)	5	-	-	-	-
Dividends on treasury shares	-	-	75	75	-	75
Other adjustments	-	-	1	1	(9)	(8)
Total equity transactions	(5)	4	(3,328)	(3,329)	(32)	(3,361)
Equity at 30 June 2024	214	(375)	71,060	70,899	269	71,168

Statement of changes in equity at 30 June 2023

Attributable to shareholders of DSV A/S

(DKKm)	Share capital	Reserves	Retained earnings	Total	Non-controlling interests	Total equity
Equity at 1 January 2023	219	919	70,381	71,519	222	71,741
Profit for the period	-	-	6,628	6,628	34	6,662
Other comprehensive income, net of tax	-	(1,260)	83	(1,177)	-	(1,177)
Total comprehensive income for the period	-	(1,260)	6,711	5,451	34	5,485
<i>Transactions with shareholders and non-controlling interests:</i>						
Share-based payments	-	-	124	124	-	124
Tax on share-based payments	-	-	286	286	-	286
Dividends distributed	-	-	(1,424)	(1,424)	(25)	(1,449)
Purchase of treasury shares	-	(6)	(7,224)	(7,230)	-	(7,230)
Sale of treasury shares	-	3	1,336	1,339	-	1,339
Dividends on treasury shares	-	-	19	19	-	19
Other adjustments	-	-	(4)	(4)	5	1
Total equity transactions	-	(3)	(6,887)	(6,890)	(20)	(6,910)
Equity at 30 June 2023	219	(344)	70,205	70,080	236	70,316

Notes to the interim financial statements

1 Material accounting policy information

This Interim Financial Report has been prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the European Union and additional disclosure requirements for listed companies under the Danish Financial Statements Act.

Material accounting policies applied in preparing the Interim Financial Report are consistent with those applied in preparing the DSV Annual Report 2023. The DSV Annual Report 2023 provides a full description of the Group's accounting policies.

Changes in accounting policies

The DSV Group has implemented amendments to the IFRS Accounting Standards effective as of 1 January 2024 as adopted by the European Union.

None of the amendments implemented have had any material impact on the Group's financial statements, nor are they expected to have so in the foreseeable future.

2 Management judgements and estimates

In preparing the interim financial statements, Management makes various accounting judgements and estimates that affect

the reported amounts and disclosures in the financial statements and in the notes to the statements. These are based on professional experience, historical data and other factors available to Management.

By nature, a degree of uncertainty is involved when carrying out these judgements and estimates, hence actual results may deviate from the assessments made at the reporting date. Judgements and estimates are continuously evaluated, and the effects of any changes are recognised in the relevant period.

Primary financial statement items in which more significant accounting judgements and estimates are applied are listed in Chapter 1 of the Notes to the 2023 DSV Annual Report to which is referred.

3 New accounting regulations

The IASB has issued a number of new standards and amendments not yet in effect or adopted by the EU and therefore not relevant for the preparation of the H1 2024 Interim Financial Report.

4 Segment information – divisions

(DKKkM)	Air & Sea		Road		Solutions		Non-allocated items and eliminations		Total	
	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023
<i>Condensed statement of profit or loss</i>										
Revenue	47,058	48,915	19,602	18,405	12,611	11,151	226	210	79,497	78,681
Intersegment revenue	274	291	1,384	1,339	294	372	(1,952)	(2,002)	-	-
Divisional revenue	47,332	49,206	20,986	19,744	12,905	11,523	(1,726)	(1,792)	79,497	78,681
Direct costs	35,497	35,425	16,961	15,745	7,928	6,865	(1,995)	(2,076)	58,391	55,959
Gross profit	11,835	13,781	4,025	3,999	4,977	4,658	269	284	21,106	22,722
Other external expenses	1,798	1,906	643	730	885	873	(1,040)	(934)	2,286	2,575
Staff costs	3,937	4,098	1,900	1,820	1,308	1,201	1,134	1,065	8,279	8,184
Operating profit before amortisation, depreciation (EBITDA) before special items	6,100	7,777	1,482	1,449	2,784	2,584	175	153	10,541	11,963
Amortisation and depreciation	575	577	443	429	1,623	1,423	160	157	2,801	2,586
Operating profit (EBIT) before special items	5,525	7,200	1,039	1,020	1,161	1,161	15	(4)	7,740	9,377
<i>Condensed statement of financial position</i>										
Total assets	80,784	85,715	27,300	24,594	35,861	30,840	13,830	10,391	157,775	151,540
Total liabilities	51,971	58,360	21,282	18,106	29,359	24,174	(16,005)	(19,416)	86,607	81,224

* Reference is made to the statement of profit or loss for reconciliation of operating profit (EBIT) before special items to profit for the period.

5 Revenue

Services and geographical segmentation of revenue (DKKkM)	EMEA		Americas		APAC		Total	
	Q2 2024	Q2 2023	Q2 2024	Q2 2023	Q2 2024	Q2 2023	Q2 2024	Q2 2023
Air services	5,184	5,117	3,599	3,723	4,582	3,326	13,365	12,166
Sea services	5,445	5,354	3,715	3,525	2,091	1,948	11,251	10,827
Road services	9,573	8,750	988	900	-	-	10,561	9,650
Solutions services	4,911	3,898	1,211	1,181	794	819	6,916	5,898
Total	25,113	23,119	9,513	9,329	7,467	6,093	42,093	38,541
Non-allocated items and eliminations							(936)	(814)
Total revenue							41,157	37,727

Services and geographical segmentation of revenue (DKKkM)	EMEA		Americas		APAC		Total	
	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023	YTD 2024	YTD 2023
Air services	10,237	10,957	7,015	8,167	8,280	7,307	25,532	26,431
Sea services	10,732	11,225	7,120	7,541	3,948	4,009	21,800	22,775
Road services	19,126	17,940	1,860	1,804	-	-	20,986	19,744
Solutions services	8,917	7,542	2,407	2,328	1,581	1,653	12,905	11,523
Total	49,012	47,664	18,402	19,840	13,809	12,969	81,223	80,473
Non-allocated items and eliminations							(1,726)	(1,792)
Total revenue							79,497	78,681

6 Financial instruments – fair value hierarchy

Derivative financial instruments

DSV has no financial instruments measured at fair value based on level 1 input (quoted active market prices) or level 3 input (non-observable market data). Derivative financial instruments are measured based on level 2 input (input other than quoted prices that are observable either directly or indirectly). The fair value of currency derivatives is determined based on generally accepted valuation methods using available observable market data. Calculated fair values are verified against comparable external market quotes on a monthly basis.

Issued bonds

The fair value of issued bonds measured at amortised cost is within level 1 of the fair value hierarchy.

Overdraft and credit facilities

The carrying amount of overdraft and credit facilities measured at amortised cost is not considered to differ significantly from the fair value.

Trade receivables, trade payables and other receivables

Receivables and payables pertaining to operating activities with short churn ratios are considered to have a carrying amount equal to fair value.

Cash and cash equivalents

The carrying amount of cash and cash equivalents is not considered to differ significantly from the fair value.

(DKKkM)	30 June 2024		31 December 2023	
	Carrying amount	Fair value	Carrying amount	Fair value
<i>Financial assets:</i>				
Currency derivatives	3	3	37	37
Trade receivables	25,225	25,225	22,296	22,296
Other receivables	7,295	7,295	6,744	6,744
Cash and cash equivalents	8,935	8,935	6,452	6,452
Financial assets measured at amortised costs	41,455	41,455	35,492	35,492
<i>Financial liabilities:</i>				
Currency derivatives	23	23	-	-
Issued bonds measured at amortised cost	25,218	21,707	21,450	18,364
Overdraft and credit facilities	1,154	1,154	677	677
Trade payables	14,453	14,453	13,111	13,111
Financial liabilities measured at amortised cost	40,825	37,314	35,238	32,152

Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today considered and adopted the Interim Financial Report of DSV A/S for the six-month period ended 30 June 2024.

The Interim Financial Report, which has not been audited or reviewed by the Company's auditor, has been prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the European Union and additional requirements in accordance with the Danish Financial Statements Act.

In our opinion, the Interim Financial Statements give a true and fair view of the financial position on 30 June 2024 and the profit or loss and cash flows of the Group for the six-month period ended 30 June 2024.

We also find that the Management's commentary provides a fair statement of developments in the activities and financial situation of the Group, financial results for the period, the general financial position of the Group and a description of the major risks and elements of uncertainty faced by the Group. Aside from the disclosures in the Interim Financial Report, no changes in the Group's most significant risks and uncertainties have occurred relative to the disclosures in the Annual Report for 2023.

Hedehusene, 24 July 2024

Executive Board:

Jens H. Lund
CEO

Michael Ebbe
CFO

Brian Ejning
COO

Board of Directors:

Thomas Plenborg
Chairman

Jørgen Møller
Deputy Chairman

Marie-Louise Aamund

Beat Walti

Niels Smedegaard

**Tarek Sultan
Al-Essa**

Benedikte Leroy

**Helle Østergaard
Kristiansen**